Dear Friends,

Through the work of The Adoption Exchange, 6,947 children were connected with permanent homes as of June 30, 2012. In fiscal year 2011-2012 alone, The Adoption Exchange helped connect 338* waiting children with adoptive families. Of those children, 86% were 9 years old or older—meaning more children and youth have the opportunity to grow up in loving, stable homes.

The Adoption Exchange benefited from the assistance of 432 volunteers who contributed 8,030 hours to help us connect more waiting children with their adoptive families. We served 1,107 waiting children and 5,543 inquiring potential adoptive families in our eight member states.

Thank you for your support and your steadfast commitment to the children. Working together, we can help connect even more children with the love and guidance of a permanent family.

*329 of these children were placed during the fiscal year, and an additional 9 children were connected with adoptive homes previously but not known to us until now.

For more than three decades, Dixie van de Flier Davis, Ed.D., has led The Adoption Exchange with passion and utmost dedication, all to help connect waiting children with permanent families. She retired in August and now assumes the role of Founder and President Emerita. She will always remain involved.

For more than 20 years, I have been involved with this incredible organization—serving on the Board of Directors and as Board Chair for five years. It is an honor to be a part of such an important initiative for our kids. Many young lives depend on us. We can’t slow down for even a minute! Together, we will make an impact on the future of our children and our communities.” — Pam Kiker

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The Adoption Exchange gratefully acknowledges the dedication, passion, and service of the following supporters who have passed away:

Barbara McCullough, Cotton Oglesby, Barbara Pillars and Carol Goerrert

Why I Support The Adoption Exchange

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Accomplishments in fiscal year 2011-2012

Recruitment Services
1,107 waiting children in foster care in our eight member states benefited from 8,652 recruitment efforts to identify and cultivate potential adoptive families.

The Children’s Gallery
1,107 waiting children were featured in our searchable database with profiles, photos and videos to introduce them to potential adoptive families. We featured 703 children in our Weekly Waiting Child email updates and by the end of the fiscal year, the updates were sent to 9,226 potential adoptive families across the country each week.

Adoption Networking and Profile Parties
371 waiting children were featured at 15 parties in Colorado, Nevada, and Utah. 220 potential adoptive parents interacted with waiting children at adoption networking parties in fun, safe environments and spoke to caseworkers about the children at profile parties. In New Mexico, 31 waiting children were featured at two videotaping parties.

Adoption Inquiries
5,543 inquiring families were served. The Adoption Exchange staff responded to 30,766 adoption inquiries from all 50 states, the District of Columbia, and 64 foreign countries.

Education Center
1,081 adoption professionals and potential and current adoptive parents participated in 57 trainings and classes. The Education Center is home to the National Resource Center for Diligent Recruitment (NRCDR) at AdoptUSKIDS, which is a member of the U.S. Children’s Bureau Training and Technical Assistance (T/TA) network. The NRCDR is available to all 50 states and tribes and territories and provided 84 T/TA events for 1,160 participants in 10 states this fiscal year.

Post-Adoption Services
In Colorado, Utah, New Mexico and Nevada, more than 11,921 adoptive families and adoption professionals received post-adoption services, such as referrals for respite care and support groups, as well as access to lending libraries, relevant training and informative newsletters.

The Adoption Exchange Website, www.adoptex.org
235,164 unique visitors explored our website. The Children’s Gallery was by far the most accessed web page with 34% of our web traffic.

The Adoption Exchange believes every child deserves a family... therefore, we are the connection between children who wait in foster care and families who adopt. We provide expertise and support before, during and after the adoption process.

Total Revenue: $4,801,577
- 3.5% In-kind Contributions
- 20.3% Foundation Grants & Corporate Giving
- 6.4% Special Events
- 22.5% Program Grants & Training Contracts
- 20.5% Government Grants
- 24.4% Individual Contributions

Total Expenses: $4,581,342
- 64.2% Adoption Programs (Recruitment and Post-Adoption Services)
- 11.2% Financial Development
- 5.4% General Administration
- 3.5% Education Center
- 4.1% Other

Total Year End Net Assets were $1,739,359
83.4% of revenue was dedicated directly to program and education services with only 16.6% overhead.
Copies of our audited financial statements are available upon request.